

## CLIENT ADVISORY

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DECEMBER 2014

3101 N. Central Ave.  
Suite 940  
Phoenix, AZ 85012  
Tel. 602-604-6200  
Fax 602-604-6251

### Plan Exempt When Qualification Failures Corrected Through VCP

The U.S. Bankruptcy Court for the District of Arizona has ruled that a participant's account in his employer's tax-qualified profit sharing plan was exempt from creditors' claims in a Chapter 7 bankruptcy proceeding even though the plan had a qualification failure as of the date the participant filed a petition for bankruptcy.

Subsequent to the participant's bankruptcy filing in *In re James and Kathleen Gilbraith* (Bankr. D. Az. 2014) (Collins, D.), a bank creditor objected to the exemption of the participant's plan account under federal bankruptcy law due to the fact that the plan had failed to timely amend its plan under Internal Revenue Service (IRS) rules, and had also failed to file Form 5500-series annual returns on behalf of the plan.

The participant's employer had adopted a standardized pre-approved volume submitter plan but, apparently as a result of miscommunications between the employer and the pre-approved plan sponsor, the employer did not adopt an updated version of the plan by the deadline set by the IRS. Similarly, the employer failed to file annual returns because of a misunderstanding about the need to file such returns on behalf of a single participant plan. The creditor asserted that these failures resulted in the plan's loss of its tax-qualified status.

When the employer became aware of the plan document failure and the failure to file annual returns, the employer successfully corrected the document failure by adopting an amended and restated plan and securing IRS approval through the voluntary corrections program (VCP), and by filing the past-due annual returns with the IRS.

The court dismissed the creditor's objection by finding that (1) the post-petition VCP correction of the plan document failure was retroactive to the date on which the plan was originally required to adopt the required amendments, and that the plan was therefore tax-qualified on the participant's bankruptcy petition date; (2) the failure to timely file annual returns did not affect the tax-qualified status of the plan; and (3) the plan was deemed to have a favorable determination from the IRS, since the pre-approved plan was a standardized form of plan, and since the document was the subject of a favorable opinion letter from the IRS. The court further found that even if it could be said there was no favorable determination, the plan was in substantial compliance with the Internal Revenue Code.

Managing Editor:

Michael E. Pietzsch  
[pietzsch@usbenefitslaw.com](mailto:pietzsch@usbenefitslaw.com)  
602-604-6250

Contributing Editors:

Nancy Williams Bonnett  
[bonnett@usbenefitslaw.com](mailto:bonnett@usbenefitslaw.com)  
602-604-6244

Lisa A. Womack  
[womack@usbenefitslaw.com](mailto:womack@usbenefitslaw.com)  
602-604-6255

Even if the court's decision is appealed to the U.S. Ninth Circuit Court of Appeals, we believe that the decision will likely be upheld, especially since the Ninth Circuit Bankruptcy Appeals Court upheld a decision involving similar issues in *In re Richey* (9<sup>th</sup> Cir. BAP 2011).

Michael E. Pietzsch served as the expert witness for the debtors in both the *Gilbraith* and *Richey* cases.

The lessons to be learned from these cases are that (1) plan sponsors should seek professional advice and counsel in order to ensure that their plans' operations and documents comply fully with federal tax law, (2) plan operations and documents should be reviewed with special care before the filing of any petition in bankruptcy, and (3) even if a plan is found to have operational or document failures, prompt action to correct those failures, utilizing the VCP and other IRS self-correction programs, is always advisable.

*If you have any questions, please contact Mike Pietzsch.*

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*Daniel P. Collins*

1 UNITED STATES BANKRUPTCY COURT  
2 DISTRICT OF ARIZONA

Daniel P. Collins, Chief Bankruptcy Judge

3	In re	)	Chapter 7 Proceedings
4		)	
5	<b>JAMES AND KATHLEEN</b>	)	Case No.: 2:13-bk-05013-DPC
6	<b>GILBRAITH,</b>	)	
7		)	<b>ORDER OVERRULING BMO</b>
8		)	<b>HARRIS BANK’S OBJECTION TO</b>
9	Debtors.	)	<b>DEBTORS’ EXEMPTION OF</b>
		)	<b>PROFIT SHARING PLAN</b>
		)	

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13 This matter came before the Court on BMO Harris Bank’s Objection to James and  
14 Kathleen Gilbraith’s claimed exemption of funds in a profit sharing plan. The Court  
15 considered the parties’ pleadings, the experts’ affidavits, the trial testimony of the parties’  
16 experts and admitted exhibits, the parties’ closing arguments and briefs, and took the matter  
17 under advisement. The Court now overrules the Objection.<sup>1</sup>

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19

**I. (A) Procedural Background**

20 James and Kathleen Gilbraith (collectively “Debtors”) filed their Chapter 7 bankruptcy petition on  
21 April 1, 2013 (“Petition Date”) (DE 1).<sup>2</sup> In their schedules (DE 13), Debtors claimed  
22 certain assets as exempt, including \$610,755.18 in the Gilbraith & Associates, LLC Profit  
23 Sharing Plan (“Plan”). The Plan was initially claimed exempt pursuant to A.R.S. §33-

<sup>1</sup> The Court has jurisdiction over this matter pursuant to 28 U.S.C. § 157(b) and 28 U.S.C. § 1334(b). This Order constitutes the Court’s findings of fact and conclusions of law pursuant to Bankruptcy Rules 7052 and 9014 (c).

<sup>2</sup> All docket entry numbers refer to the docket in the administrative case, case no. 2:13-bk-05013-DPC.

24 1126(B). On April 22, 2013, BMO Harris Bank (“Bank”) filed an Objection to the Debtors’  
25 claimed exemption of the Plan (“Objection”) (DE 20). On the same date, Debtors filed an  
26 Amended Schedule C (DE 22), changing their claimed exemption of the Plan from the  
27 Arizona exemption available under A.R.S. § 33-1126(B), to the federal Bankruptcy Code  
28 (“Code”) exemption, 11 U.S.C. § 522(b)(3)(C).<sup>3</sup> Debtors filed their Response to the Bank’s  
29 Objection (“Response”) on May 8 (DE 29), to which the Bank filed its Reply on May 10 (DE  
30 30), along with a Rule 2004 Motion for Production of Documents (“2004 Motion”) related  
31 to the Plan (DE 31). Debtors produced the requested Plan documents.

32 On May 19, 2013, James Gilbraith (“Mr. Gilbraith”) executed a new adoption agreement (“2013  
33 Adoption Agreement”) for the Plan. The Debtors then submitted to the Internal Revenue  
34 Service (“IRS”) the 2013 Adoption Agreement, Form 5500-EZ annual reports (“5500  
35 Reports”) for Plan tax years 2005-2012, an application to participate in the IRS’s Voluntary  
36 Correction Program (“VCP”), a Model VCP Compliance Statement, and a request for the IRS  
37 to waive any penalties relating to the late submission of the 5500 Reports (collectively “VCP  
38 File”). VCP is a program under the umbrella of the IRS’s broader Employee Plans  
39 Compliance and Resolution System (“EPCRS”).

40 On August 9, 2013, the IRS sent to the Debtors a Compliance Statement and a letter relating to their  
41 VCP File (collectively “Compliance Statement”). In the Compliance Statement, the IRS  
42 approved the Plan’s proposed corrective actions and stated that it would not disqualify the  
43 Plan. On September 9, Debtors filed a Supplement to their Response (“First  
44 Supplement”) (DE 84). The Bank filed its Reply (“First Supplement Reply”) on  
45 November 15 (DE 103). On February 28, 2014, Debtors filed a Second Supplement to  
46 their Response (“Second Supplement”) (DE 115) and expert Michael Pietzsch’s Affidavit  
47 (DE 115, Ex. 1). In March, the Bank replied (“Second Supplement Reply”) (DE 120),

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<sup>3</sup> All references to the “Code” refer to Title 11 of the United States Code.

48 and in April, filed expert David Heap's Affidavit (DE 128). The case was subsequently  
49 reassigned to this Court for a trial set for September 2014. Both parties submitted amended  
50 expert affidavits ("Amended Pietzsch Affidavit" and "Amended Heap Affidavit") (DE 172  
51 and 155, respectively), and this Court held a trial on the Objection on September 15 and 16,  
52 2014. The parties filed closing briefs on October 16, 2014 (DE 190 and 191).

53

54 **I. (B) Factual Background**

55 Some law firms draft standardized prototype tax-exempt plans, for which the firm will seek a positive  
56 opinion letter from the IRS confirming that the prototype plan's form complies with the  
57 sections of the Internal Revenue Code of 1986 ("IRC")<sup>4</sup> exempting it from taxation. Such  
58 law firms then offer these prototype plans to their employer clients. These plans are  
59 attractive to employers because they can generally rely on the IRS opinion letter to the  
60 law firm confirming the prototype plan's tax-exempt qualification, provided the employer  
61 follows the terms of the prototype plan. Rev. Proc. 2005-16 § 19 (describing when an  
62 adopting employer can rely on a standardized master and prototype plan's opinion letter).<sup>5</sup>

63

64 Debtor James Gilbraith ("Mr. Gilbraith"), in his capacity as 100% owner and sole  
65 member of Gilbraith & Associates, LLP, created the Plan when he adopted Bryan Cave  
66 LLP's Prototype Defined Contribution Plan ("Prototype Plan")<sup>6</sup> on December 21, 2004  
67 ("2004 Adoption"). Bryan Cave received IRS opinion letters approving the form of the  
68 Prototype Plan in 2002 and 2008 (collectively the "Opinion Letters").

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<sup>4</sup> All IRC section references refer to Title 26 of the United States Code.

<sup>5</sup> In his Amended Affidavit, Pietzsch accurately observes that Rev. Proc. 2005-16 has been superseded by Rev. Proc. 2011-49, but that the relevant language survived verbatim. Amended Pietzsch Affidavit, ¶ 16, 6:20-22.

<sup>6</sup> The IRS refers to this class of plans as "standardized M&P plans," with "M&P" standing for "master and prototype."

70 **II. Issues**

71 This case concerns the Code’s §522(b)(3)(C) exemption for certain tax-exempt  
72 retirement funds and other accounts. The primary issue is whether the Plan was “qualified”  
73 under IRC §401(a) as of the Petition Date. To be qualified, the Plan had to have received a  
74 “favorable determination” under IRC §7805 that was effective on the Petition Date. If the  
75 Plan had received such a determination, the Bank must rebut the Code’s presumption that the  
76 Plan was exempt. If the Plan had not received a favorable determination under IRC §7805,  
77 Debtors must show there was no previous adverse ruling from a court or the IRS regarding  
78 the Plan’s qualification, and that the Plan was in “substantial compliance” with the IRC on  
79 the Petition Date. If there was neither a favorable determination nor an adverse prior ruling,  
80 and the Plan was not in substantial compliance, Debtors must prove they were not materially  
81 responsible for the Plan’s failure to comply with the IRC.

82

83 **III. Summary of the Parties’ Arguments**

84 **(a) Bank’s Arguments**

85 The Bank argues the Plan was not qualified on the Petition Date because of the (1)  
86 failure to timely execute an agreement adopting Plan amendments required by IRS  
87 Cumulative List 2004-84 and Notice 2005-95 (collectively “Required Amendments”)<sup>7</sup>; and  
88 (2) failure to timely file the Plan’s required annual 5500 Reports for the years 2005 through  
89 2012. The Bank contends these failures cost the Plan its tax-exempt status under IRC section  
90 401(a) and disqualified it as of the Petition Date.

91 The Bank also argues that the Plan is not presumed to be exempt because neither of  
92 the Opinion Letters is a favorable determination from the IRS for the Plan. Even if the

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<sup>7</sup> The deadline for timely adoption of the Required Amendments was April 30, 2010. Amended Heap Affidavit, ¶ 26, 8:7-8.

93 Opinion Letters were favorable determinations, the Bank contends that neither was effective  
94 as to the Plan on the Petition Date because the Required Amendments had not been adopted  
95 as of the Petition Date. The Bank also urges that the failures to timely file the Plan's 5500  
96 Reports, adopt the Required Amendments, or to have any practices or procedures in place  
97 to prevent such failures, were evidence that the Plan was not in substantial compliance with  
98 the IRC as of the Petition Date. Lastly, the Bank argues that Kathleen Gilbraith's ("Ms.  
99 Gilbraith") lack of culpability is irrelevant and that Mr. Gilbraith's negligence in managing  
100 the Plan on behalf of the marital community bars a finding in favor of Ms. Gilbraith or the  
101 marital community under §522(b)(4)(B)(ii)(II).

102 **(b) Debtors' Arguments**

103 Debtors contend that, at no time relevant to this matter, was the Plan ever disqualified,  
104 that any noncompliance on the Petition Date did not disqualify the Plan, and that the post-  
105 petition correction of any noncompliance was retroactive back to a time period prior to the  
106 Petition Date. Debtors argue that the Opinion Letters are favorable determinations of the  
107 Plan qualifying it as of the Petition Date and that the Bank failed to rebut the presumption  
108 that the Plan was exempt on the Petition Date.

109 Alternatively, Debtors urge that if the Plan had not received a favorable determination  
110 effective on the Petition Date via the Opinion Letters, neither a court nor the IRS had  
111 previously issued an adverse determination and the Plan was in substantial compliance with  
112 the IRC. Debtors support their position by noting that the IRS did not penalize the Plan for  
113 untimely filing the 5500 Reports and the IRS accepted the submitted 2013 Adoption  
114 Agreement in correction of the earlier failure to timely adopt the Required Amendments.

115 Finally, the Debtors argue that, if the Plan did not have an effective favorable  
116 determination on the Petition Date and if the Plan was not in substantial compliance with the  
117 IRC, that Ms. Gilbraith's exemption saves the Plan. According to this theory, because the

118 Plan was for the benefit of the marital community, Ms. Gilbraith’s complete lack of  
119 involvement with the Plan’s management causes her to be “not materially responsible” for  
120 the Plan’s non-compliance and that she can claim a valid §522(b)(3)(C) exemption on behalf  
121 of her marital community.

#### 122 **IV. Relevant Law and Revenue Procedures**

123 Because this case involves the intersection of bankruptcy law, tax law, and a number  
124 of IRS Revenue Procedures, the Court provides the following brief overview of the legal and  
125 regulatory sources of authority at play in this matter.

##### 126 **(a) Bankruptcy Law**

127 The Code, bankruptcy case law, and the Federal Rules of Bankruptcy Procedure  
128 provide as follows.

##### 129 *1. The Code Exempts Tax-Exempt Funds and Accounts*

130 Section 522(b)(3)(C) of the Code exempts from the property of the estate “retirement  
131 funds to the extent that those funds are in a fund or account that is exempt from taxation  
132 under section 401 . . . of the Internal Revenue Code of 1986.” IRC section 401(a) sets forth  
133 the qualification requirements which pension, profit-sharing, and stock bonus plans must  
134 meet in order to be tax-exempt.

##### 135 *2. Certain Funds Are Presumed Exempt*

136 Money in a fund or account claimed as exempt under section 522(b)(3)(C) is  
137 presumed to be exempt if the fund “has received a favorable determination under section  
138 7805 of the Internal Revenue Code of 1986, and that determination is in effect as of the date  
139 of the filing of the [bankruptcy] petition.” 11 U.S.C. § 522(b)(4)(A). This Code provision  
140 parallels the Ninth Circuit’s broader case law on the point, which is that a claimed exemption  
141 is “presumptively valid.” *In re Nicholson*, 435 B.R. 622, 630 (9th Cir. BAP 2010) (quoting



142 *In re Carter*, 182 F.3d 1027, 1029 n. 3 (9th Cir. 1999)). IRC §7805 provides the foundation  
143 for the rules and regulations used to enforce the IRC as it pertains to retirement plans.  
144

146 *3. Debtors' Burden When Seeking to Exempt a Plan Which is Not Presumed*  
147 *Exempt*

148 Debtors may exempt money in a fund or plan that has not received a favorable  
149 determination under IRC §7805 if: (1) neither a court nor the IRS has made an adverse  
150 determination as to the fund, and either (2) the fund “is in substantial compliance with the  
151 applicable requirements” of the IRC, or (3) the fund is not in substantial compliance with the  
152 IRC, but “the debtor is not materially responsible for that failure.” 11 U.S.C. § 522(b)(4)(B).

153 *4. Debtors' Right to Participate in VCP on the Petition Date*

154 Filing of a bankruptcy petition is the point in time at “which the status and rights of  
155 the bankrupt, the creditors, and the trustee in other particulars are fixed.” *Myers v. Matley*,  
156 318 U.S. 622, 626, 63 S. Ct. 780, 783 (1943). Debtors’ exemption rights are fixed upon their  
157 filing a bankruptcy petition. This is “the so-called ‘snapshot’ rule...” discussed by the Ninth  
158 Circuit in the case of *In Re Jacobson*, 676 F. 3d 1193, 1199 (9th Cir. 2012).

159 *5. Debtors Had the Right to Correct Plan Failures with Retroactive Effect*

160 Mr. Gilbraith, as sole member and owner of the Plan’s sponsor, Gilbraith &  
161 Associates, LLC, had the right to participate in VCP on and after the Petition Date. An  
162 unpublished Ninth Circuit BAP opinion addressed the meaning and effect of IRS compliance  
163 statements which declined to seek disqualification of two plans after the debtor, post-petition,  
164 corrected the pre-petition plan failures via VCP. In *In re Richey*, the BAP found the debtors  
165 “possessed a right under federal tax law to participate in the VCP . . . and to cure any defects

166 potentially disqualifying the Plans to bring them back into compliance with a retroactive  
167 effect.” *In re Richey*, 2011 WL 4485900, at \*11 (9th Cir. BAP 2011).

168

169 *6. Objecting Party’s Burden of Persuasion*

170 Federal Rule of Bankruptcy Procedure 4003(c) states: “the objecting party has the  
171 burden of proving that the exemptions are not properly claimed.”

172 *7. Exemption Statutes are Liberally Construed in Favor of the Debtor*

173 Exemption statutes are to be liberally construed in favor of a debtor because doing so  
174 advances the purpose of such exemptions as well as the fresh start a discharge is intended to  
175 grant to an honest debtor. *See In re Glimcher*, 458 B.R. 549, 550 (Bankr. D. Ariz. 2011); *In*  
176 *re Rolland*, 317 B.R. 402, 412-3 (Bankr. C.D. Cal. 2004).

177 **(b) Revenue Procedures**

178 Applicable IRS Revenue Procedures provide as follows.

179 *1. An Adopting Employer Can Rely on a Prototype Plan’s Opinion Letter*

180 “An employer adopting a standardized M&P plan may rely on that plan’s opinion  
181 letter except as provided in (1) through (3)<sup>8</sup> and section 19.03 below, if the sponsor<sup>9</sup> of such  
182 plan has a currently valid favorable opinion letter, [and] the employer has followed the terms  
183 of the plan . . . .” Rev. Proc. 2005-16 § 19.01.

184 *2. An Opinion Letter Can Qualify as a Favorable Determination*

185 “If an employer can rely on a favorable opinion or advisory letter pursuant to this  
186 section, the opinion or advisory letter shall be equivalent to a favorable determination letter.”  
187 Rev. Proc. 2005-16 § 19.04.

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<sup>8</sup> The circumstances described in these subsections do not apply to the facts of this case.

<sup>9</sup> The IRS refers to an employer, such as Gilbraith & Associates, which adopts a standardized M&P plan as “sponsor” or “plan sponsor.” Gilbraith & Associates “ha[d] a currently valid favorable opinion letter” to the extent that it could rely on the Opinion Letters for the Plan. *See infra* Part V.(b).

188                   3. *Types of Qualification Failures*

189                   Rev. Proc. 2003-44 defines a number of terms important to the Court’s analysis.  
190                   “Qualification Failure means any failure that adversely affects the qualification of a plan.”  
191                   Rev. Proc. 2003-44 § 5.01(2) (quotation marks omitted). There are four such types of  
192                   failures. *Id.*

193                   Of the four types of “Qualification Failures,” two are relevant to this case. A “Plan  
194                   Document Failure” is “a plan provision (or the absence of a plan provision) that, on its face,  
195                   violates the requirements of § 401(a) . . . .” *Id.* at § 5.01(2)(a). An “Operational Failure” is  
196                   “a Qualification Failure . . . that arises solely from the failure to follow plan provisions.” *Id.*  
197                   at § 5.01(2)(b). Debtors concede the failure to timely adopt the Required Amendments was  
198                   a Plan Document Failure, but deny that there were any Operational Failures. The Bank  
199                   concedes that there were no Operational Failures pertinent to the Plan in question.

200                   4. *Plan Sponsors Can Correct Plan Document Failures via VCP*

201                   “A Plan Sponsor may use VCP . . . for a Qualified Plan . . . to correct Plan Document,  
202                   Demographic, and Operational Failures by a plan amendment, . . . provided that the  
203                   amendment complies with the applicable Code requirements, including, for a Qualified Plan,  
204                   § 401(a).” Rev Proc. 2013-12 § 4.05(1).

205                   5. *Corrections Made via VCP Have Retroactive Effect to Date of Failure*

206                   Rev. Proc. 2013-12 § 6.02(1), titled “Restoration of benefits,” states: “The correction  
207                   method should restore the plan to the position it would have been in had the failure not  
208                   occurred, including restoration of current and former participants and beneficiaries to the  
209                   benefits and rights they would have had if the failure had not occurred.” The retroactive  
210                   effect of VCP corrections is further supported by the IRS’s own Model VCP Submission  
211                   Compliance Statement, Appendix C Part II, Schedule 2, Section II (“Section II”). Section

212 II is titled “Description of Proposed Method of Correction,” and includes a check box next  
213 to the following description:

214  
215 “A. Qualified Plan. The Plan Sponsor has adopted (or will adopt)  
216 amendments that satisfy the requirements of all of the items checked in  
217 Section IA of this Appendix C Part II, Schedule 2, retroactively to the  
218 effective dates of the specific provisions contained in the amendments. The  
219 amendments and restated plan documents (where applicable) are enclosed  
220 with this submission.”

221 Rev. Proc. 2013-12, (emphasis added) *available at* [http://www.irs.gov/irb/2013-](http://www.irs.gov/irb/2013-04_IRB/ar06.html#d0e5276)  
222 [04\\_IRB/ar06.html#d0e5276](http://www.irs.gov/irb/2013-04_IRB/ar06.html#d0e5276). This box is checked in the Debtors’ IRS-signed Compliance  
223 Statement.

224 *6. Failing to File the 5500 Reports Was Not a Qualification Failure*

225 “[T]he correction programs are not available for events for which the [IRC] provides  
226 tax consequences other than plan disqualification . . . For example, failures to file the Form  
227 5500 series cannot be corrected under this revenue procedure.” Rev. Proc. 2013-12 §  
228 6.09(1).

229 *7. Relief from Civil Penalties for Failing to Timely File 5500 Reports*

230 Rev. Proc. 2014-32 established the Pilot Penalty Relief Program - Late Annual  
231 Reporting for Non-Title I Retirement Plans (“One-Participant Plans” and Certain Foreign  
232 Plans) (“Pilot Program”). Although Rev. Proc. 2014-32 did not take effect until June 2, 2014  
233 (a year after Gilbraith had submitted the VCP File), it seemingly would have applied to this  
234 situation. The Pilot Program “provid[es] administrative relief to plan administrators and plan  
235 sponsors of certain retirement plans from the penalties otherwise applicable . . . for a failure  
236 to timely comply with the annual reporting requirements imposed under . . . the [IRC].”<sup>10</sup>  
237 Rev. Proc. 2014-32 § 1.

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<sup>10</sup> The omissions indicated by the ellipses are, respectively: “under §§ 6652(e) and 6692 of the [IRC],” and “§§ 6047(e), 6058, and 6059 of.”

238 Absent the Pilot Program, “[p]lan sponsors and plan administrators who fail to file  
239 timely Form 5500 series annual returns/reports for their retirement plans may be subject to  
240 civil penalties under the Code.” *Id.* at § 2. The Plan would have been eligible for relief  
241 under the Pilot Program, and the IRS would have waived any penalties. *Id.* at §§ 4.02, 4.05,  
242 and 5.01. This conclusion is supported by the fact that the IRS did not penalize the Plan for  
243 the untimely 5500 Reports. In any event, failure to timely file 5500 Reports appears to, at  
244 most, be a matter of assessing civil penalties not the outright disqualification of an offending  
245 plan.

246

## 247 **V. Analysis**

### 248 **(a) The Plan Was Qualified on the Petition Date**

249 Debtors’ bankruptcy filing neither restricted nor expanded the Debtors’ right to  
250 participate in VCP. *Myers v. Matley*, 318 U.S. 622, 626, 63 S. Ct. 780, 783 (1943). The  
251 right to participate in VCP included the benefit of the retroactive effect of the IRS-approved  
252 corrective measures. Rev. Proc. 2013-12 § 6.02(1); *In re Richey*, 2011 WL 4485900, at \*11  
253 (9th Cir. BAP 2011); IRS Compliance Statement § VII (DE 84, Ex. 1). Debtors learned of  
254 the Plan’s defects post-petition and promptly submitted the VCP File to the IRS.

#### 255 *1. Interpreting the Compliance Statement*

256 The IRS responded to the VCP File by stating that “[t]he Service will not pursue the  
257 sanction of revoking the tax-favored status of the plan under § 401(a), 403(b), 408(k), or  
258 408(p) of the [IRC] on account of the failure(s) described in this submission.” IRS  
259 Compliance Statement § VII (DE 84, Ex. 1). This statement identifies some important  
260 assumptions. First and most obviously, the IRS has the authority to revoke a plan’s tax-  
261 favored status as a sanction for plan failures reported via VCP. Second, the IRS has the  
262 discretion to decline to sanction plan sponsors who report plan deficiencies via VCP. Third,

263 at least some reported deficiencies do not, in the IRS’s view, merit revocation of qualification  
264 under IRC section 401(a). Fourth, the IRS’s use of the word “revoking” assumes and implies  
265 the Plan was qualified at the time of the Compliance Statement.

266 In the Compliance Statement, the IRS limited the scope of its decision: “[t]his  
267 compliance statement considers only the acceptability of the correction method(s) and the  
268 revision(s) of administrative procedures described in the submission”; and “[t]he reliance  
269 provided by this compliance statement is limited to the specific failures and years specified  
270 . . . .” *Id.* The IRS also expressly conditioned its Compliance Statement on: “(1) there being  
271 no misstatement or omission of material facts in connection with the submission and (2) the  
272 completion of all corrections described in this compliance statement within one hundred fifty  
273 (150) days of the date of the compliance statement.” *Id.* Nothing in the record suggests there  
274 were any misstatements in the VCF File or that necessary Plan corrections were not fully and  
275 timely made.

276 The Compliance Statement does not indicate any sanction on account of the  
277 deficiencies in the VCP File. This omission, when read with the other assumptions and  
278 conditions of the Compliance Statement, identifies a fifth assumption: in the IRS’s view, if  
279 a VCP participant honestly and accurately describes its plan deficiencies in a VCP  
280 submission, and completes the IRS-approved corrections within a certain time, sometimes  
281 no sanction is warranted.

## 282 *2. Applying the Facts to the Law*

283 The failure to timely execute the Required Amendments was a Plan Document  
284 Failure, as that term is defined in Rev. Proc. 2003-44 § 5.01(2)(a). Plan Document Failures  
285 are a subset of Qualification Failures, which, by definition, “adversely affect[] the  
286 qualification of a plan.” Rev. Proc. 2003-44 § 5.01(2). The Plan Document Failure was  
287 corrected by adopting the Required Amendments in the 2013 Adoption Agreement. Rev

288 Proc. 2013-12 § 4.05(1); IRS Compliance Statement § VII (DE 84, Ex. 1). The correction  
289 was retroactive “to the effective dates of the specified provisions contained in the  
290 amendments.” IRS Compliance Statement § VII (DE 84, Ex. 1). The relevant effective date  
291 is April 30, 2010, which was the deadline for plan sponsors to adopt the Required  
292 Amendments. Accordingly, the correction of the Plan Document Failure was retroactive to  
293 April 30, 2010, well before the Petition Date. Rev. Proc. 2013-12 § 6.02(1); IRS Compliance  
294 Statement § VII (DE 84, Ex. 1).

295 The failure to timely file the 5500 Reports was not a Qualification Failure. *See* Rev.  
296 Proc. 2013-12 § 6.09(1). This means the Compliance Statement would not and does not  
297 speak to the delinquent 5500 Reports because VCP is only available to correct Qualification  
298 Failures. Rev. Proc. 2003-44 § 4.01(2). Because the definition of Qualification Failure  
299 encompasses “any failure that adversely affects the qualification of a plan,” it follows that  
300 the failure to timely file 5500 Reports had no adverse effect on the Plan’s qualification. Rev.  
301 Proc. 2003-44 § 5.01(2)(a). The IRS’s decision not to impose any penalties relating to the  
302 delinquent 5500 Reports and the lack of any mention of the 5500 Reports in the Compliance  
303 Statement support this conclusion.

304 This Court also finds persuasive the *Richey* court’s interpretation of the nearly-  
305 identical language from the compliance statements in that case as it relates to the status of  
306 the Plan’s qualification. In *Richey*, the BAP held “[b]ecause the compliance statements  
307 express that the IRS will not seek the sanction of disqualification of the Plans, the Plans were  
308 and are, for all intents and purposes, qualified.” *In re Richey*, 2011 WL 4485900, at \*11 (9th  
309 Cir. BAP 2011). The *Richey* court found meaning in the IRS’s compliance statements in that  
310 case as it related to the defects’ effects on the plans’ qualification: “[a]ccording to the  
311 compliance statements, as far as the IRS was concerned the Plans were now in compliance

312 with the IRC and, actually, were never considered “disqualified” at any point in time.” *Id.*  
313 (emphasis added).

314 In the case at bar, the IRS’s Compliance Statement did not indicate the Plan would  
315 have been disqualified absent the VCP File. The IRS saw no need to disqualify the Plan or  
316 to even assess a penalty for the apparently minor Plan Document Failure. Significantly, the  
317 Plan was never disqualified which means that it was, at all relevant times, qualified. Since  
318 the Plan was a qualified plan, the Plan Document Failure could be corrected by submitting  
319 the 2013 Adoption Agreement via VCP. Rev. Proc. 2013-12 § 4.05(1).

320 In *Jacobson*, the Ninth Circuit notes a court must review a debtor’s claimed  
321 exemption in the context of the entire law applicable to the claimed exemption on the date  
322 the bankruptcy was filed in order to determine whether the exemption applies. *Jacobson* at  
323 1199. In that case, the court found that, while the homestead exemption claimed by the  
324 debtors was valid at the date of their bankruptcy petition, the applicable state homestead  
325 exemption statute required timely reinvestment of proceeds realized from sale of the  
326 homestead. Where the debtors failed to timely reinvest sale proceeds following their post-  
327 petition sale of their homesteaded property, the proceeds lost their exempt status. *Jacobson*  
328 supports the proposition that the Debtors’ exemption “snapshot” taken at the Petition Date  
329 must be viewed in the larger context of the rights and duties supplied by the applicable  
330 exemption statutes. Here, applicable federal retirement plan exemption laws afford the  
331 Debtors an opportunity to cure Petition Date defects in the Plan by participation in VCP. The  
332 Plan’s Petition Date Document Failures were corrected post-petition and such corrections  
333 were applied retroactive to April 30, 2010.

334 The Debtors argue the Bryan Cave law firm and the Plan’s CPA’s are to blame for  
335 failing to inform them of the need to amend the Plan by April 30, 2010 and for failing to  
336 prepare and timely file the Plan’s 5500 Reports. The Court received no admissible evidence



337 as to either point. Nevertheless, the Court finds that it need not find who is to blame for these  
338 failures in order to resolve the issues presented to the Court.

339 The Debtors' Petition Date right to participate in VCP and to benefit from VCP's  
340 retroactive correction of Qualification Failures defeat the Bank's contention that the Plan was  
341 not qualified on the Petition Date. For this Court to rule otherwise would be to deprive  
342 Debtors of lawful rights which they possessed on the Petition Date.

343

344 **(b) The Plan Had Received a Favorable Determination on the Petition Date**

345 The Bank argues that because Debtors had not amended the Plan to adopt the  
346 Required Amendments on the Petition Date, the Opinion Letters do not apply to the Plan and  
347 Debtors cannot rely on them as supplying a favorable determination.

348 The post-petition Compliance Statement's retroactive application defeats the Bank's  
349 argument. When the IRS issued the Compliance Statement, the proposed corrective actions,  
350 including executing and submitting the 2013 Adoption Agreement, brought the Plan into  
351 compliance with the IRC, effective as of April 30, 2010. Rev Proc. 2013-12 § 4.05(1); IRS  
352 Compliance Statement § VII (DE 84, Ex. 1). Accordingly, Debtors could retroactively rely  
353 on the Prototype Plan's 2002 and 2008 Opinion Letters as favorable determinations for the  
354 Plan as of April 30, 2010, up to and through the Petition Date. Rev. Proc. 2005-16 §§ 19.01,  
355 19.04. Because the Plan was qualified (and was never disqualified) and had received a  
356 favorable determination effective on the Petition Date, the Code presumes that the Plan is  
357 exempt from the property of the estate. 11 U.S.C. § 522(b)(4)(A).

358 **(c) The Bank Failed to Rebut the Presumption**

359 In light of the Compliance Statement's retroactive application, the Plan was qualified  
360 on the Petition Date. The Bank had the burden of rebutting the §522(b)(4)(A) presumption.  
361 The Bank failed to carry its burden.

362 In addition to the law and facts already discussed, the Court heard convincing  
363 evidence arguing against disqualification even if the Plan had neither been qualified nor  
364 received a favorable determination on Petition Date. For example, both parties' experts,  
365 Michael Pietzsch and David Heap, testified that the IRS generally disfavors plan  
366 disqualification as a sanction. Debtors argue, and the Bank concedes, that the Plan had no  
367 Operational Failures. In cases where the IRS disqualified a plan, it has usually been where  
368 a plan's Operational Failures rose to the level of egregious bad acts and flouting the intent  
369 of the IRC. For example, in the *Bauman* case the court points to many egregious acts by the  
370 debtor, including illegally funding \$1.2 million in plan contributions from sources other than  
371 the plan sponsor, most of which came directly from the debtor himself. *In re Bauman*, 2014  
372 Bankr. LEXIS 742 (Bankr. N.D. Ill. 2014). The Bank concedes that there were no loans,  
373 improper investments, or any such bad acts regarding operational aspects pertaining to the  
374 Plan.

375 Debtors argue there is no precedent for plan disqualification solely on the basis of a  
376 Plan Document Failure. The Bank does not provide, and acknowledges that it did not find,  
377 any such precedent. Debtors also argue there is no precedent for plan disqualification on the  
378 sole basis of failing to timely file 5500 Reports, or on the combined bases of a Plan  
379 Document Failure and delinquent 5500 Reports. Again, the Bank does not provide, and  
380 acknowledges that it did not find, any such cases.

381 Contrary to the Bank's arguments, the weight of the evidence supports Debtors'  
382 contention that the IRS's attitude toward plan defects, especially the specific defects at issue  
383 in this case, is fairly forgiving. This is evident by the variety of programs available to cure  
384 defects under EPCRS, including VCP, for a reduced sanction or for no sanction whatsoever.  
385 The IRS's stated principles of EPCRS include language implying a degree of leniency when  
386 plan sponsors act in good faith and make voluntary corrections. *See* Rev. Proc. 2003-44 §

387 1.02. The foregoing attitude is also evidenced by the creation of the Pilot Program, and the  
388 fact that the IRS essentially granted the Plan relief under the Pilot Program even before it  
389 existed.

390 Even if the Plan had not received a favorable determination, Debtors would have been  
391 entitled to the §522(b)(3)(C) exemption. The Plan had not received a prior adverse  
392 determination from a court or the IRS. Further, the Court finds the Plan was in substantial  
393 compliance with the IRC. This finding is supported by (1) the IRS's decision not to penalize  
394 the Plan for either the Plan Document Failure or the delinquent 5500 Reports, (2) the lack  
395 of any precedent for plan disqualification solely on account of a Plan Document Failure or  
396 a Plan Document Failure coupled with delinquent 5500 Reports, (3) the absence of any  
397 Operational Failures or other bad acts relating to the Plan's administration, and (4) the  
398 creation of the Pilot Program to address the issue of employers not timely filing 5500  
399 Reports. As to this final point, it is worth noting that Debtors' expert testified to confusion  
400 even among CPAs and professional plan administrators regarding the necessity and/or timing  
401 of filing 5500 Reports for single-participant plans. *See* Amended Pietzsch Affidavit, ¶ 26,  
402 22:9-13.

403 Finally, this Court asked the parties to brief the question of whether Ms.  
404 Gilbraith, on behalf of her marital community, could declare the Plan's assets exempt where  
405 she was not materially responsible for any non-compliance by the Plan. This Court received  
406 no evidence to the effect that Ms. Gilbraith was at all responsible for any Plan non-  
407 compliance issues. Rather, she had no connection with the Plan whatsoever, except that the  
408 Plan's assets were and are part of the marital community that exists between the Debtors.  
409 While this Court's findings above render this issue moot, the Court nevertheless finds that,  
410 if the Plan was not in substantial compliance at times relevant to the question, Ms. Gilbraith's  
411 right to declare as exempt her marital community's interests in the Plan could not be defeated

412 by any culpability Mr. Gilbraith may have had in such non-compliance. To hold otherwise  
413 would run contrary to the principle that exemption declarations must be construed liberally  
414 in favor of a debtor.

415

416 **VI. Conclusion**

417 The post-petition VCP correction of the Plan Document Failure was retroactive to  
418 April 30, 2010. Since there was no other Qualification Failure, the Plan was qualified on the  
419 Petition Date under IRC §401(a). The Plan had received a favorable determination that was  
420 effective on the Petition Date because Bryan Cave had received 2002 and 2008 Opinion  
421 Letters for the Prototype Plan on which the Debtors could rely. The Plan is presumed exempt  
422 under §522(b)(4)(A). The Bank failed to rebut the presumption. Even if it could be said there  
423 was no favorable determination under IRC §7805, this Court finds the Plan was in substantial  
424 compliance with the IRC. Finally, if the Plan was not in substantial compliance within the  
425 meaning of §522(b)(4)(B)(ii)(I), Ms. Gilbraith was not materially responsible for such non-  
426 compliance so she successfully declared her marital community's exemption in the Plan's  
427 assets.

428 Accordingly, **IT IS ORDERED** overruling the Bank's Objection to Debtors' Asserted  
429 Exemption of the Plan assets.

430

431

432 **So ordered.**

433 Dated: December 24, 2014

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441 COPY of the foregoing mailed by the BNC and/or  
442 sent by auto-generated mail to:

443

444 All interested parties

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